

# Donald J. Bohana

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**OBJECTIVE:** An **EXECUTIVE LEVEL** consulting or full time position that will fully utilize my skills and experience in the corporate start-up and turn-around of small to medium size enterprises.

## **SUMMARY OF QUALIFICATIONS:**

- Solid background of successfully starting and expanding new businesses and turning around challenging situations in both private industry and public sector enterprises. Former President of a major insurance company with charters in 32 states. Founding Director of a bank that has grown to over \$700,000,000 in assets.
- Over 25 years executive level management experience in - Hospital start-up, construction, staffing and administration; Health care claims administration, including risk management (T.P.A.).
- International experience includes; establishing an insurance marketing plan for the Hayama Group in Tokyo and Hong Kong and reinsurance markets in London and Germany (Munich & Hanover). Thoroughly familiar with the London insurance syndicates.
- Advocate for privatization, with administrative experience completing the process at the county level.
- Demonstrated ability to recruit, supervise, train and inspire management and staff team members at all levels.
- Excellent interpersonal communication skills; establish rapport and relate well with clients, employees, all levels of management and people from diverse backgrounds.
- Well versed in accounting and finance procedures including; cash flow forecasting, consolidation of obligations, short and long term loan negotiations, budgeting and budget/expenditure analysis. Established reputation for tight financial management and control and achieving projected income and profit objectives.
- Skilled in negotiating with federal, state and local agencies, as well as establishing communications and cooperation with private organizations of various types.
- Thoroughly enjoy the satisfaction of meeting new challenges and solving "impossible" problems.

**Presentations**

Self-Insurance – 1979 Plenary Speaker on Self-Insurance

Self-Insurance – 1980 Plenary Speaker, “Reinsurance for Employer Self Insured Treaties”, Sheraton Waikiki, Honolulu, Hawaii

**Honors**

California State Senate – Resolution of Commendation for Business Expertise

National Association of Negro Business and Professional Woman’s Club – Man of the Year Award

NBC Television – “I Am Somebody” Award

California State University, Los Angeles – Top Business Student, Class of 1968

# Donald "Don" Bohana

## Los Angeles, California

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### **Military Service**

1955-1957 – US Army

- ◆ Honorable Discharge
- ◆ Good Conduct Medal
- ◆ Expert 30 Caliber Carbine

### **Education**

Pepperdine University

Malibu, CA

- Master of Business Administration

California State University Los Angeles, CA

- Bachelor of Science, Business Administration

Secondary Teaching Credential, Accounting and Mathematics

Lectured at University of Houston, Graduate School of Business, 1984 – “How to Make a Profit in the Insurance Business.”

### **Experience**

Accountant – USC Multipurpose Health Center

Hospital Administrator - Acute General Hospital (300 Bed facility)

Controller – Gateways Neuropsychiatric Hospital

Senior Vice-President – American Medical Services, Los Angeles, Las Vegas

President – Western Benefit Plan Administrators, Los Angeles

Chairman and President – California Life Insurance Company

Founder & Director with minority ownership of Guardian Bank, Los Angeles

Director – Founders Savings and Loan Association, Los Angeles

Constructed a Denny's Restaurant in Watts-Willowbrook (First African-American franchise owner)

Real Estate Sales & Broker License

Insurance Sales and Health Plan Administrator License

Licensed in 32 States and District of Columbia

## **Professional Affiliations**

*Member & Former Chairman, Los Angeles County Aviation Commission*

*Member, Los Angeles Year 2000 Planning Commission*

*Member, Aircraft Owners and Pilots Association – PA28-180; Private Pilot*

*License with over 1000 hours of flight time logged*

*Member, International Foundation of Employee Benefit Plans*

*Member, American Management Association*

*Member, American Public Health Association*

*Member, American College of Hospital Administrators*

*Member, Executive Council of Boy Scouts of America*

*Member, Los Angeles Rotary Club No. 5*

*Member, Board Of Directors – Opportunity Skyway*

*Member & Former Chairman, Los Angeles County Adoptions Commission*

*Member, Los Angeles 2000 Blue Ribbon Commission*

**\*\* Due to incarceration, status in all professional associations and affiliations are inactive**

*Member, Angel Flight West, Santa Monica Airport*

*Former Notary Public*

## **Publications**

**“Ten Questions You Always Wanted to Know About Self Insurance, But Were Afraid to Ask”**

**Employer Benefit Review, International Foundation of Employee Benefits, 1979**

**Should Your Fund Go Self-Insured – Employer Benefit Review, International Foundation of Employee Benefits (1980)**